

How has your company managed to grow in this economy?

Our business focuses on helping our clients maximize their communication potential. We leverage technology to reduce costs and increase efficiencies within the meeting room space — YourMSpace. Videoconferencing, telepresence, personal presence and effective technology design are the core of our business efforts to achieve our customers' goals. These technologies consistently provide growth opportunities in a down economic time as organizations look to become more efficient and effective with the resources. Videoconferencing spending was up 24 percent in 2008, and we continue to add to this growth as we educate our customers on the benefits of videoconferencing.

Where do you see the company five years from now? Where do you see the economy five years from now?

MSpace will continue to grow at a double-digital pace for the next five years. Videoconferencing alone is projected to be up 48 percent by 2013 at a national level. We will continue to expand in our current markets — Chicago, Minneapolis/St. Paul, and San Francisco — while growing our GSA business nationally.

What is the best piece of professional advice a mentor ever gave you? How has it helped you in business?

This person was not a mentor, but a young employee fresh out of St. John's University. I asked Adam Minnich, SJU 2006, this same question about his football experience at SJU. John Galardi said this to Adam: "Do the ordinary things extraordinarily well." Fundamentals in sports and in business are rewarded with great results. Galardi's 463 career wins as an NCAA football coach is proof that focusing on this concept will yield incredible results. A 4-by-8 foot poster board of the SJU football stadium on game day hangs in my office as a daily reminder of this point.

President Ryan Heining completed the survey.

FAST50

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MSPACE INC.

Growth rate: 61.38%

2006 revenue: \$4,226,529

2007 revenue: \$5,864,532

2008 revenue: \$6,820,681

President: Ryan Heining

Business: Audiovisual integration firm focusing on large-scale videoconferencing solutions

Headquarters: Minnetonka

Year founded: 2002

Employees: 37

Web: yourmspace.com